

PERSONAL DETAILS

Name: Ana Maria

SURNAME: Mihaescu

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Mobile:

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Date of Birth & Age: 29.07.1955

Place of Birth: Tirnaveni - Romania

Marital Status: Married

Children: One

Nationality: Romanian

Freedom to travel abroad: Yes

Relocation freedom: Limited

Languages: English - Very Good
French - Very Good
Spanish - Reading only

EDUCATION

High-School: 1975 - High School Mihai Viteazul Ploiesti

University: 1980 – Academy of Economic Studies, Faculty of International
Economic Relations

1. PROFESSIONAL DEVELOPMENT

SUMMARY OF BUSINESS EXPERIENCE

2017 - 2018	Med Life SA - Interim Member of Board of Directors
2018 – present	Black Oil & Gas SRL – Member of Board of Directors
2017 - present	Ice ECAB SA - Member of Board of Directors
2017 - present	Raiffeisen Bank SA - Member of Board of Directors

2014 - present	International Finance Corporation – Regional Manager
2011- 2014	International Finance Corporation - Chief Resident Representative
1997 - 2011	International Finance Corporation, Program Manager and Chief of Mission Romania and Moldova
1996 – 1997	Eximbank – Interim President
1994 – 1996	Eximbank – Vice-President
1993 – 1994	World Bank Resident Mission – Bucharest – Project Officer
1991 – 1992	Eximbank – General Director
1990 – 1991	Romanian Bank for Development – Senior Banker, Deputy Director
1980 – 1990	Administration of State Insurances – Junior Underwriter – Senior Underwriter

CAREER DETAILS

February 2018 to present	Black Oil and Gas S.R.L. Bucharest, Romania Member of the Board of Directors
September 2017 to present	Med Life S.A. Bucharest, Romania Interim Member of the Board of Directors
May 2017 to present	Icme ECAB S.A. Bucharest, Romania Member of the Board of Directors
January 2017 to present	Raiffeisen Bank S.A. Bucharest, Romania Member of the Board of Directors
August 1997 to present	International Finance Corporation, Bucharest Office, Romania Regional Manager for EU New Member States and Republic of Moldova

International Finance Corporation is part of the World Bank Group, financing private sector.

Responsibilities:

- Representative of IFC in Romania, in charge with promotion and supervision of IFC's investments in the region, monitoring a portfolio of around USD 1 billion and being responsible for the business development.
- Number of people reporting: 11 and working with large teams from regional offices, including the Istanbul Hub

August 1997 – July 1998 **International Finance Corporation,**
Bucharest Office, Romania
Program Manager

Responsibilities:

- Number of people reporting: 2
- Main responsibility - to organize the promotion of IFC's investments in Romania.

August 1996 – July 1997 **Banca de Export Import a Romaniei (Eximbank of Romania)**
Bucharest Romania
Interim President

The Eximbank of Romania was established in 1991, as the export promoting entity of the Romanian Government.

Responsibilities:

- Number of people reporting: 200
- Eximbank was established as a bank and export credit insurance joint stock company. For political risk and sovereign guarantees, Eximbank was acting as the agent of the Romanian Government
- Main responsibility to support Romanian exporters in their activities, in order to compete on equal grounds on international markets.
- Main responsibility to ensure the profitability of the joint stock company.

- Main responsibility to develop and implement a comprehensive set of instruments for export development.

March 1995 - August 1996 – **Eximbank of Romania**

Bucharest, Romania

Executive Vice-President

Responsibilities:

- In charge with export credit insurance;
- In charge with political risk insurance and reinsurance;
- In charge with establishing and developing the refinancing function of the bank;
- Member of Interministerial Committee for Credits and Guarantees

January 1993 – December 1994 - **World Bank Resident Mission of Romania**

Bucharest

Project Officer

Responsibilities:

- Liason with Romanian Government representatives for structural adjustment loans;
- In charge with supervision and implementation of \$ 100 million credit line with Banca Agricola and Development Bank Achievements;
- Procedures for disbursement of credit line in place in time;

October 1991 – December 1992 - **Eximbank of Romania**

Bucharest

Director

Responsibilities

- 40 persons directly reporting.
- To draft the procedures of underwriting export credit risks;
- To draft the procedures of underwriting political risk on behalf of Romanian Government.

September 1990 – October 1991 - **Romanian Bank for Development**

Bucharest, Romania

Senior Investment Officer

In two months promoted as a **Deputy Director**

Reporting to Mioara Ionescu, Director

In HQ 6 persons reporting directly, and over 60 within the national network.

Responsibilities:

- To draft the procedures for issuing guarantees in hard currency.
- To establish the corresponding banking network.

October 1980 – August 1990 - **Administratia Asigurarilor de Stat – ADAS**

(Administration of State Insurances),

Bucharest, Romania

Junior Underwriter, Underwriter and Senior Underwriter

Responsibilities:

- To ensure, reinsure and collect claims for all credit insurances with ADAS
- To reinsure risks received from the French insurance market.